# recrewyer

## Stands for seamless partnership between Human expertise and AI capabilities in hiring decisions.



# In the world of hiring, companies are forced to choose between:

### Human judgement

### Lack of validity (Schmidt & Hunter, 1998)

50% of resume and unstructured interview hiring are wrong

#### **Drawn out processes**

<u>3-6 weeks</u> <u>Average time of a hiring process</u>

### **Costly mistakes (Society for Human Resource Management)**

<u>4700\$</u> A<u>verage cost per hire</u>

### **Digital and AI automation**

### **Challenging implementation (Oldemeyer, 2024)**

<u>The lack of knowledge, costs, and inadequate infrastructure are</u> perceived as the most common barriers to implementation,

### Lack of trust (Will, 2023)

Candidate and reprocess.

### **Unintended consequences (Chen, 2023)**

Al models can amplify bias and lead to discriminatory outcomes.

Candidate and recruiter experience are worse when AI automates the

### **Consultant (5-10 Days)**

Analyze the relevant skills and experience for the position and listen to the clients input.

Go through resumes.

Q

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 $\checkmark$ 

Develop custom assessment procedures.

Analyse and interpret the data.

Advise who the best fit is.

## **Recrewty (5-10 Minutes)**

Q 

Choose the criteria using simple terms.

Recrewty generates tailored procedure.

Automatic distribution to candidates and comprehensive and intuitive results.

#### **CV** analysis

Bulk import - Extract the email from candidates, get the CV summary with strengths and weaknesses relevant to the position.

#### **AI assisted decision-making**

We are developing a chatbot that is going to be your Al Professional Selection consultant. It interprets the results from CV screening and testing in light of your relevant position and input. It will even suggest interview questions!

#### **Detect lying**

We are working on a scientific breakthrough to combine chatbots and psychometrics. Chatbots aren't there yet in psychometric validity, despite the market interest in them. However, our experts know how to combine the two methods to get the best from both worlds!

### Upcoming AI features

### **Current Traction**

### **MVP** validation

### **Partnerships**











MOZZART

Headhunters and HR consultancies

> Montenegrin Chambers of Commers





### **Deals closed**







### **Benefits of Recrewty**

#### **Double the validity**

#### Do not waste time

**100% jump** in predictive power from **50%** shorter processes



#### **Reduce the cost**

### from **70%** money saved

### What our clients and partners say



Automatic creation of tailored tests, rapid dispatch to all candidates, transparent and easily readable results, availability of psychometric tests for different competencies solved all our problems. Before Recrewty the process was expensive, lengthy, and led to employee retention issues.

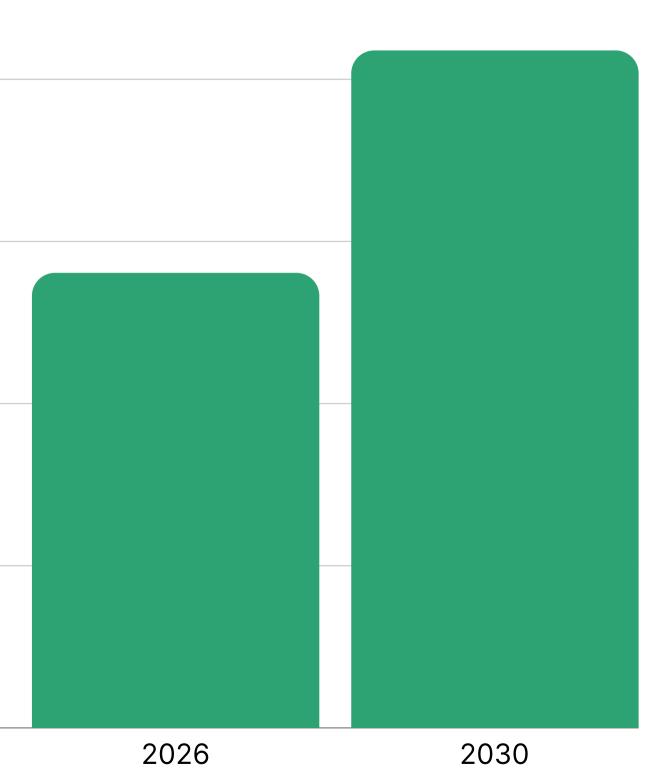
Ratko Pavićević CEO @ Alliance

One of the main reasons for using Recrewty, is the trust in people behind the project, team's background and extensive years of consulting, coupled with an indepth understanding of the industry's mindset.

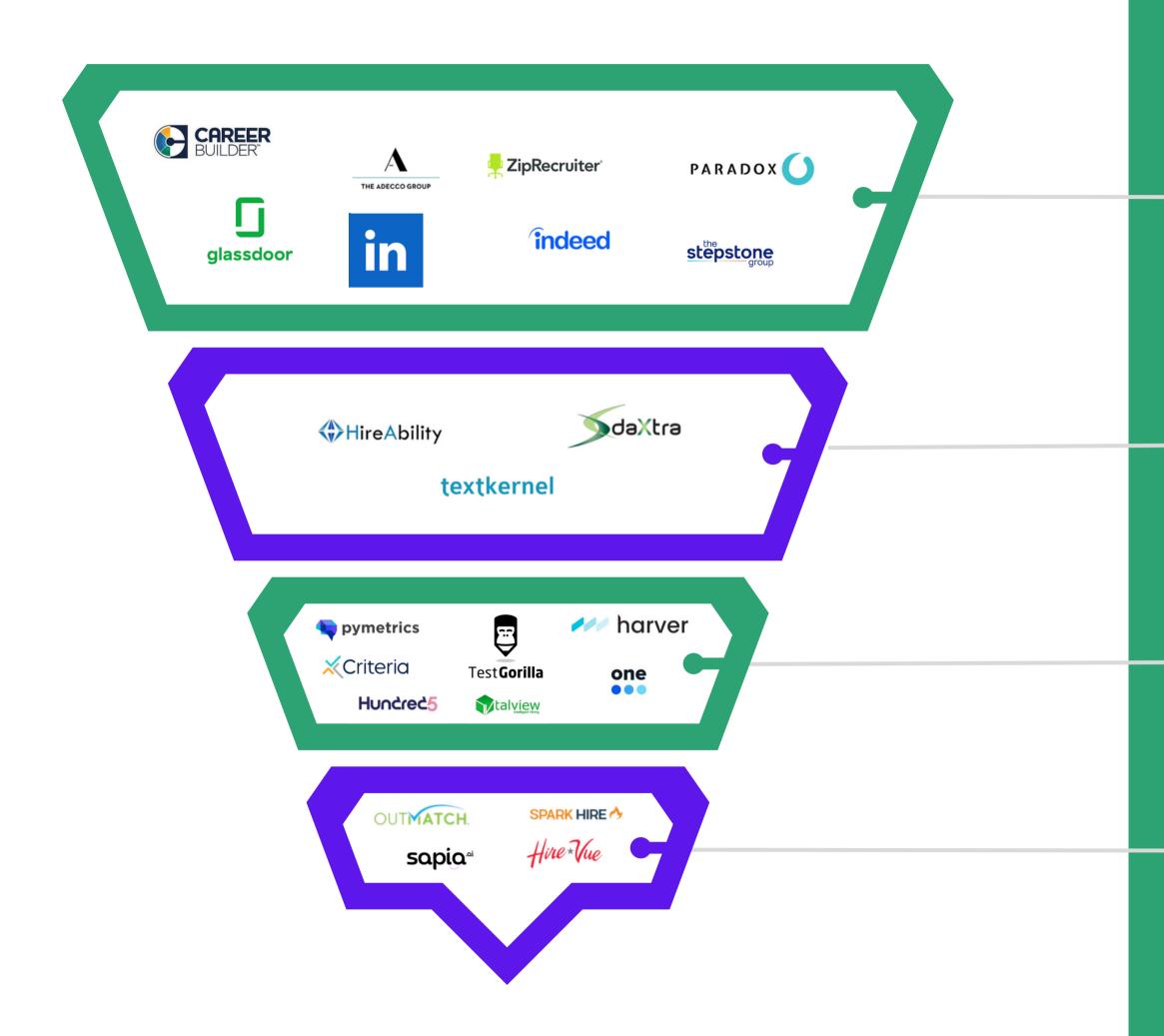
Danilo Popović HR Consultant



AI and Digital Hiring Market Size		\$ 5000.00M	
5.85%	CAGR	\$ 4000.00M	
4177.94M	MARKET SIZE BY 2030.	\$ 3000.00M	
5-7%	OF MARKET SHARE IN 2 YEARS.		
140.31M	NET WORTH BY 2026.	\$ 2000.00M	
Market risks & adoption challenges		\$ 1000.00M	
<ul> <li>Lack of human touch</li> <li>Low awareness</li> <li>Low adoption in SMEs</li> </ul>		\$ 0.00M	2023



Source: SkyQuest



#### **Recruitment & Sourcing**



recrewty

### **Predictive hiring**

#### Video interviewing tools

#### Low focus on human interaction

The most common barrier to adopting Al in recruitment is a lack of human intervention or touch.



#### Low awareness of AI for recruitement

Many areas of the world are unaware of Al recruitment technology. Lack of awareness may hamper overall growth.

#### Low adoption in Small & Medium Enterprises

Al software is widely used in large corporations. Lack of adoption in SMEs can cause risk and market change.

### Competition restraints

### Where Recrewty stands out?



### Combining AI with human judgment

We are pioneering hybrid intelligence in hiring

### Democratizing digital and AI hiring

Offering affordable, userfriendly solutions to empower SMEs.



### Learning curve is 0. Get your procedure in 5 min

No prior knowledge, no complex integrations. Your team will use it right away

Targeted market	Number of SMEs (50-249)	Targeted market value (EUR)
Montenegro	297	1,128M
Serbia	2716	10,320M
Bosnia & Herzegovina	1076	4,088M
Hungary	4434	16,849M
Romania	2487	9,450M
Italy	8684	32,999M
Spain	4678	17,776M
United Kingdom	36905	140,23M
Total market	61277	232,84M

### Recrewty's Sweet Spot: Empowered Mid-Sized Growth

Our primary focus at Recrewty is squarely on medium-sized enterprises (SMEs) – the beating heart of many economies. These ambitious companies stand apart from both startups and large corporations, facing unique challenges in the talent acquisition game.

### Industries

Recrewty targets a diverse market segment known for high staff turnover, aiming to serve Medium Companies (MCMS) that frequently hire for mid-level positions. The platform's specialized approach caters to a wide range of industries, including:

- Retail & Sales,
- Auto,
- Food & Beverage,
- Consumer Goods
- Telecommunication,
- Hospitality,

- Pharma,
- Logistics & Transport,
- Banking,
- Manufacturing,
- Law offices,
- Insurance

### **Core Team**





**Mitar Perovic** 

СТО









**Radoje Cerovic** 

CSO





**Danilo Dukanovic** 

CEO



THE LONDON SCHOOL OF ECONOMICS AND POLITICAL SCIENCE













### Andrija Raicevic

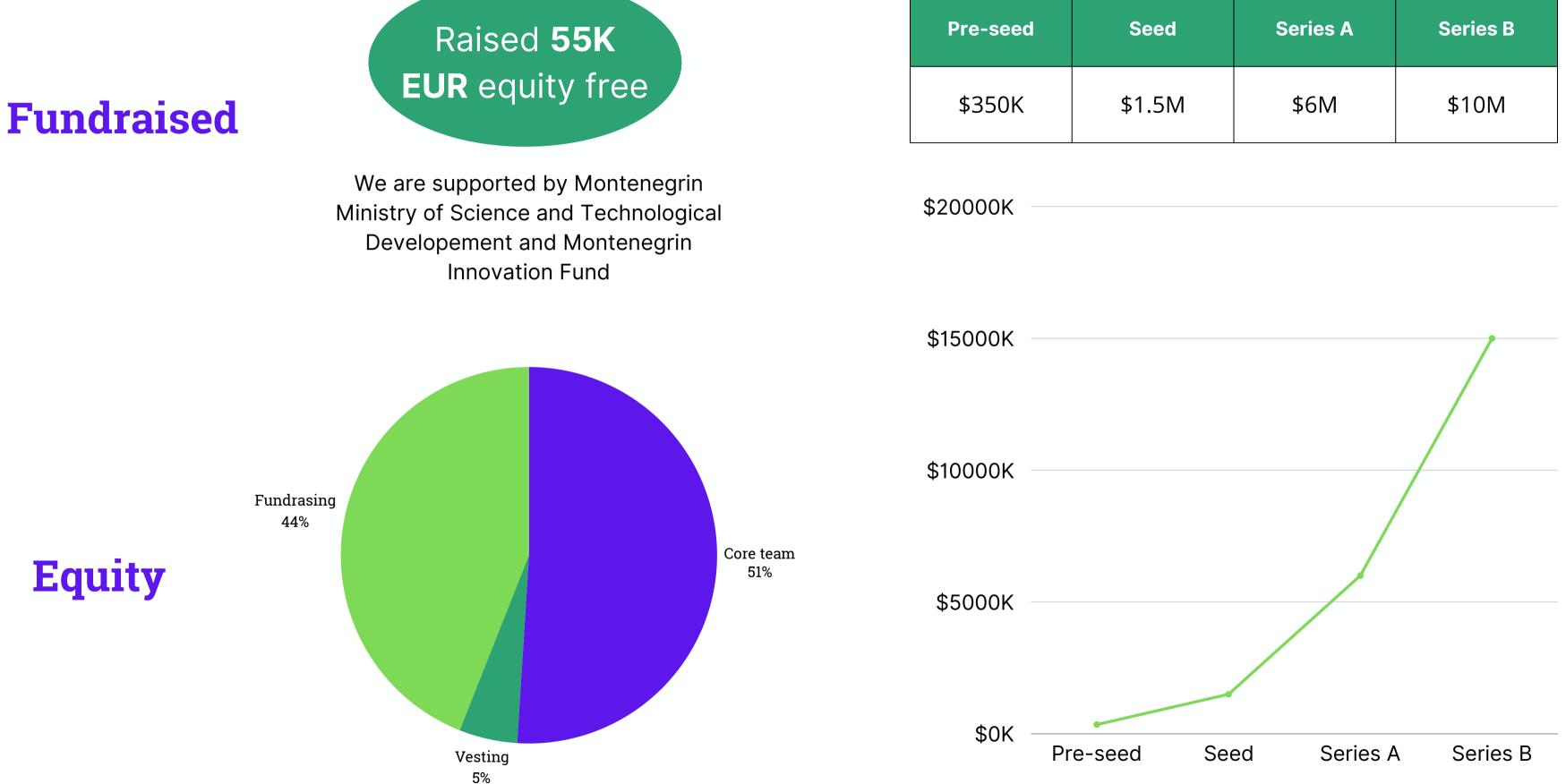
CMO



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BLOCKCHAIN MVP·WORKSHOP.CO



eed	Seed	Series A	Series B
)K	\$1.5M	\$6M	\$10M

# **350K EUR Pre-seed**

We're looking for 350,000 EUR to help us grow at this early stage.

This money is crucial for three big steps we plan to take: Platform Development and Maintanance 13%

WE WANT OUR KEY TEAM **MEMBERS TO COMMIT FULL-TIME.** 

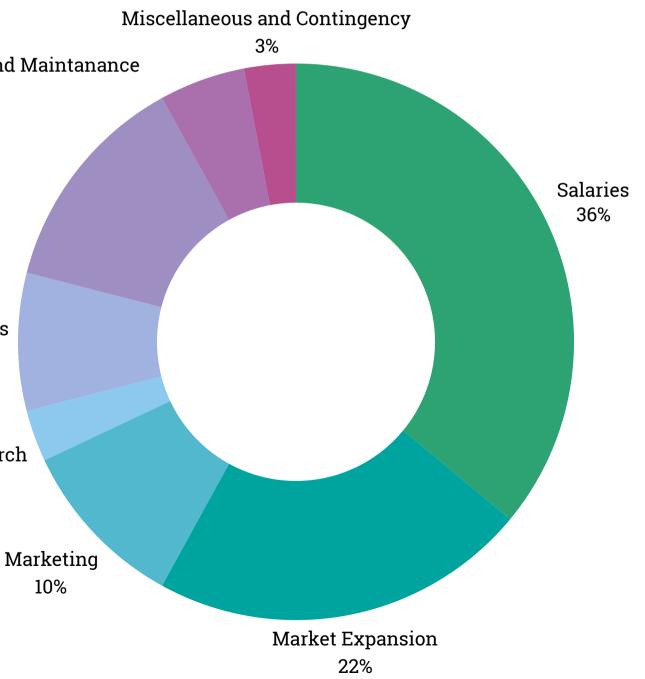
**EXPAND MARKETING AND SALES TEAM** 

**OUR GOAL IS TO ENTER TWO NEW** MARKETS: ITALY AND HUNGARY.

Representation costs 8%

> Market Research 3%

### Goal: our target of **150K** in revenue and proceed to **seed** stage.



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### **Contact Us**