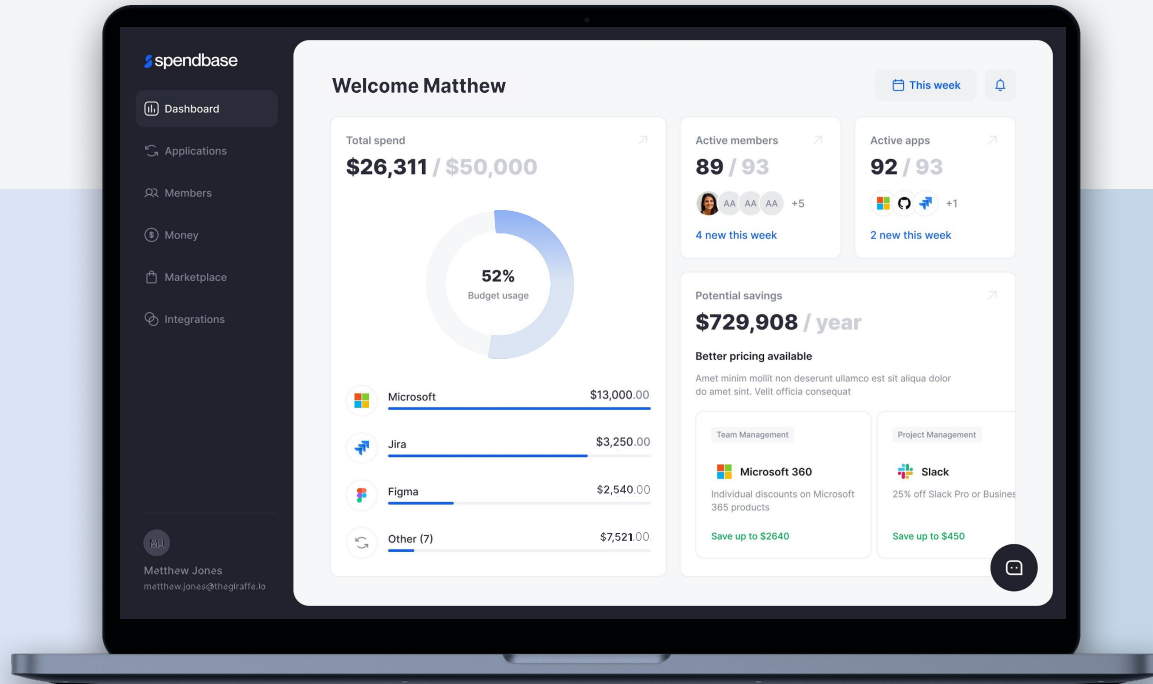



# spendbase

Platform for companies to optimize  
SaaS, Cloud and corporate card spending



 [LinkedIn](#)

 [spendbase.co](#)

 **ISO**  
CERTIFIED

 **GDPR**  
COMPLIANT

 **CCPA**  
COMPLIANT

Average company  
of 500 people **wastes**

**\$2M+**

**annually**

- Pricy subscriptions
- Lack of tracking
- Manual expense management

# Rising SaaS dependency

**35%**

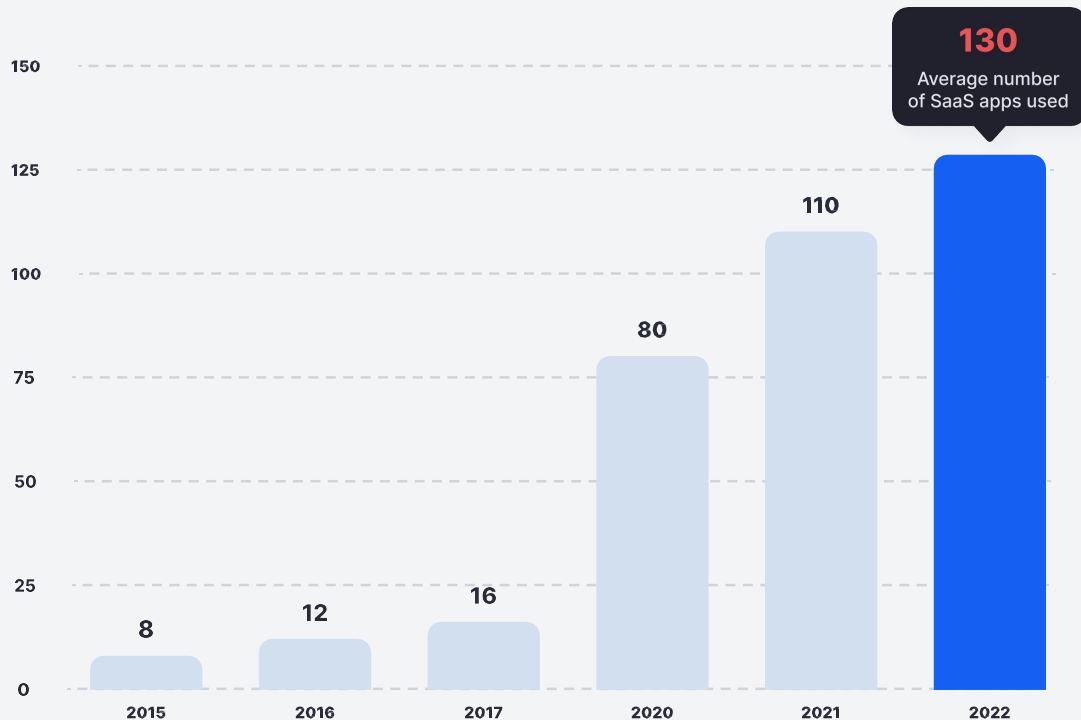
SaaS expenses are wasted on avg

**2x**

SaaS inflation is higher than market inflation











**90%**

of companies are overpaying for their SaaS



# We cut 35% SaaS costs

- Spot duplicates & unused licenses
- Automate billing & renewal
- Get exclusive SaaS deals
- Automate analytics & reporting

Name	Owner	Licenses	Billing type	Annual cost
 Notion	 Liliia Dubova	20	Annually	<b>\$8,000.00</b> \$8,000.00 / annually
 Slack	+ Add Owner	53	Annually	<b>\$20,000.00</b> \$20,000.00 / annually
 Miro	 Daria Kovalchuk	48	Monthly	<b>\$4,740.00</b> \$395.00 / monthly
 HubSpot	 Bohdan	65	Annually	<b>\$20,000.00</b> \$20,000.00 / annually
 Android device	+ Add Owner	+ Add	+ Add	+ Add Cost
 Google Chrome	 Oleh Vikhot	89	Annually	<b>\$5,000.00</b> \$5,000.00 / annually

# Corporate cards & Cash back

- Works in the US and Europe
- Cashback for ALL purchases
- Custom limits and settings for efficiency

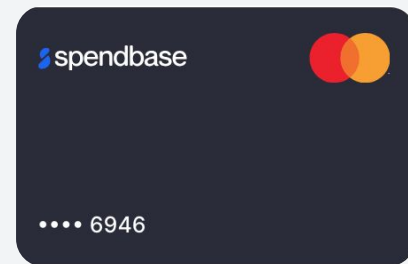
Details Lock Terminate

---

Assigned to  
Andrii Aleksieienko AA

Card name  
Doodle

Monthly limit  
\$5,069.61 / \$5,000.00



Vendor	Date	Account	Status	Total
D DUTCHUNCLE T...	Apr 18	•• 7118	Failed	\$390.00
C Chatgpt Subscri...	Apr 11	•• 7118	Paid	\$20.00
L Linkedhelper	Apr 5	•• 7118	Paid	\$15.00
A Airbnb	Mar 1	•• 5299	Paid	\$278.00
T Turkish Airlines	Mar 1	•• 5299	Paid	\$1,200.00

**Spendbase is a completely free product  
that saves you money for using it**

We take only 25% of

**saved costs**

SaaS

Cashback

Cloud



# 170 customers

With **10-1000** employees  
In **13** countries

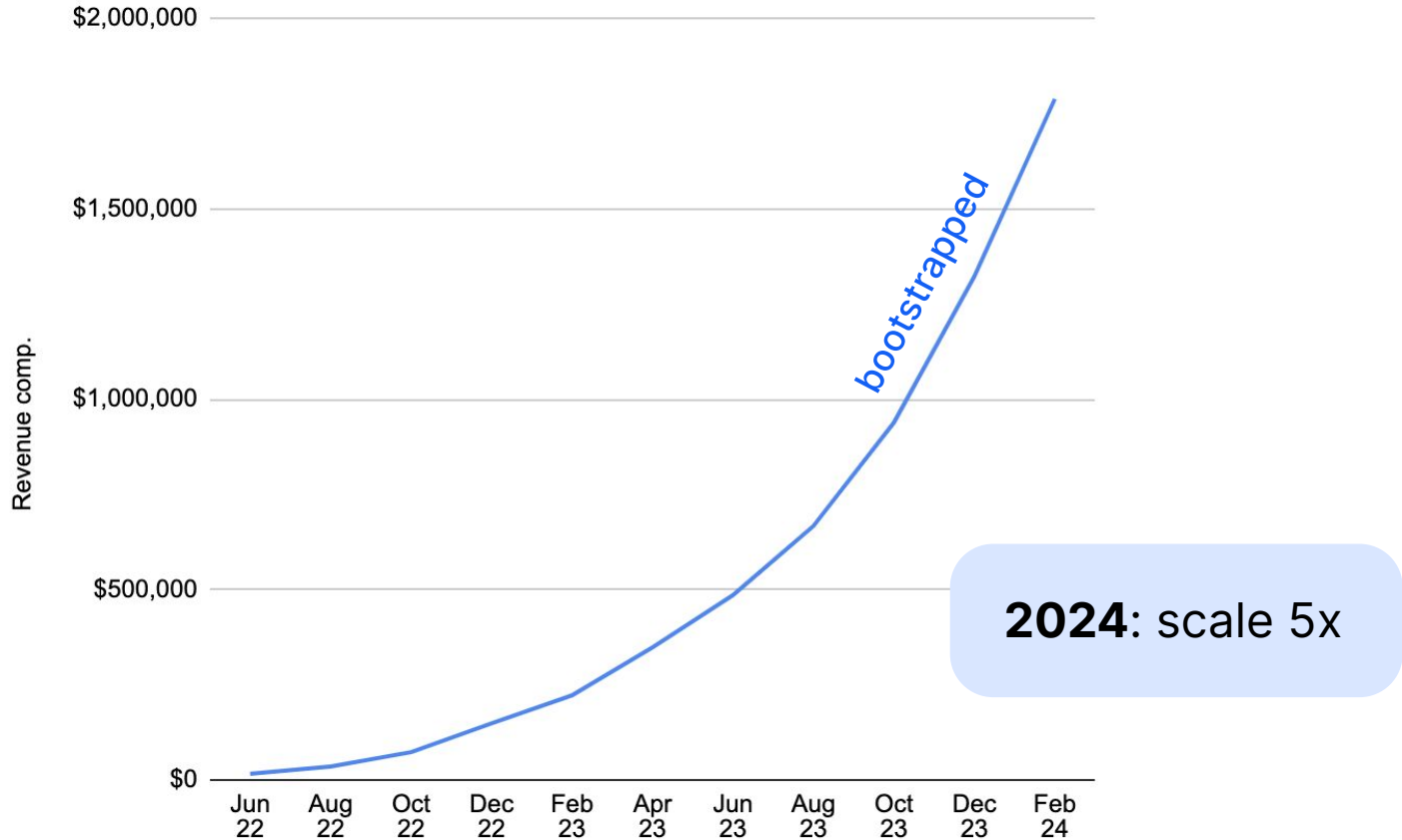


awesomic:





# \$130K MRR, growing 21% MoM



# Competitive advantage

	Spendbase	Brex	Navan	Cledara	ToriiHQ
Target	Startups & Mid-sized companies	Startups & Enterprises	Mid-sized companies	Mid-sized companies	Enterprises
SaaS management	✓	✗	✗	✓	✓
Vendor management	✓	✓	✗	✗	✗
Spending management	✓	✓	✓	✗	✗
SaaS cost reduction	✓	✗	✗	✗	✓
Virtual cards	✓	✓	✓	✓	✗
Annual pricing	Free	Free	Custom ~\$25 per business trip	Custom \$7,2k+	\$20~40k

# Loved by the fast-scaled teams



**Dmytro Voloshyn**  
Co-founder, CTO

## Over \$120K saved with Spendbase

"Thanks to Spendbase, we have gained full visibility and control over our software costs, saving \$120k and redirected resources to other crucial areas."



EdTech



**Nazar Gulyk**  
Founder

## Reduced software costs by 37%

"Spendbase helped our company reduce software costs by 37% and eliminate manual tasks for financiers, which results in continued savings."



Software development



**Kateryna Bota**  
CMO

## Reduced accounting time by over 48h/mo!

"Spendbase simplifies software expense tracking and reporting, saving valuable time. At least 48 working hours for the finance department were reclaimed."



AI Retail Solutions



**Mike Chepurnyak**  
CEO

## Spending management problem solved!

"Spendbase has supported us throughout our 3x growth in team size and solving the spending management problem."



App & web development



**Andrew Alexseyenko**  
**CEO, co-founder**

Bootstrapped Storypoint. 6 years in Product Management, 80M+ MAU, \$5M in revenue

̄URA  conductor



**Sofia Shcherbenyuk**  
**COO, co-founder**

5 years in Project Management





**Oleksandr Khilchenko**  
**Head of Design**

8 years in UX/UI and Product Design

̄URA 



**Petro Khometa**  
**Product Manager**

5 years in Product Management





**Dmytro Bieliaiev**  
**CTO**

9 years in Software Development

 KATTANA



**Anastasia Tolkachova**  
**Head of Sales**

8 years in B2B Sales

**and 70 more people**

# Free SaaS audit

For companies of 50+ people

CEO

CFO

COO



/ sofia@spendbase.co